

Message Text

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PAGE 01 STATE 145264
ORIGIN COME-00

INFO OCT-01 AF-10 ISO-00 EB-08 DOE-15 SOE-02 OES-07
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FM SECSTATE WASHDC
TO AMEMBASSY LAGOS PRIORITY

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E.O. 11652: N/A

TAGS: BENC, NI

SUBJECT: MAJOR PROJECT: PIPELINE COMMUNICATION SYSTEM FOR
NATIONAL PETROLEUM CORPORATION

1. MAJOR EXPORT PROJECTS DIVISION USDOC DISCUSSED WITH
MORIARTY OF MORCOM HIS FIRMS INVOLVEMENT IN A MICROWAVE
SYSTEM TO CONTROL A 3,000 MILE PIPELINE NOW UNDER
CONSTRUCTION AND PARTIALLY COMPLETED BY THREE SEPARATE
TEAMS - U.S., ITALIANS AND RUSSIANS.

2. MORCOM EXPLAINED SITUATION TO MEPD AS FOLLOWS.

MORCOM WAS INVITED IN FEBRUARY TO PROPOSE FOR THE ENTIRE
SYSTEM. SUBSEQUENTLY NPC INFORMED MORCOM THEY WERE LOW
BIDDER. A LATER TELEX FROM NPC INDICATED NPC HAD CHOSEN
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TO CHANGE ITS APPROACH: CONTRACTORS FROM A LIST OF FIFTEEN
PREVIOUSLY PREQUALIFIED WOULD BE ASKED TO SUBMIT PROPOSALS

TO DESIGN AND INSTALL. NPC WOULD THEN SELECT TWO TO THREE
CONTRACTORS AND WOULD PAY THEM TO DO A SYSTEMS DESIGN.
THE ROLE OF THE CONSULTANT, SUCH AS MORCOM, WOULD NOW BE
THAT OF SUPERVISING THE CONTRACTOR.

3. MORCOM WOULD APPRECIATE EMBASSY CHECK WITH NPC ON

STATUS OF THE PIPELINE CONSULTANCY. MORCOM'S CONTACT IS
MR. ENE, ENGINEERING DEPARTMENT OF NNPC, 45 WAREHOUSE
ROAD, APAPA.

4. EMBASSY ASSISTANCE MOST APPRECIATED. VANCE

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NNN

Message Attributes

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